

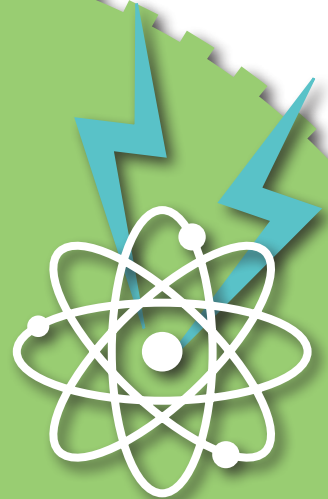
# ***Entrypark***

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**INTERNATIONAL CAREER BOOK**



**Discover the right EMPLOYERS across EUROPE!**

**Are you into  
SCIENCE, TECH  
&  
ENGINEERING**



**HOW NOT TO BE A PEST!**

*Job hunting, keeping in touch with contacts and other follow-up is definitely an art*

**ENGINEERS**

*Turn your problem solving ability onto your job search*

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# together we're on the right road to workplace equality

my career changes with Orange



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At Orange, workplace equality is at the heart of our business strategy. Throughout the world, we are committed to achieving equal pay; ensuring equal representation of women and men in all lines of business; helping women and men access managerial positions and providing a good work-life balance for all.

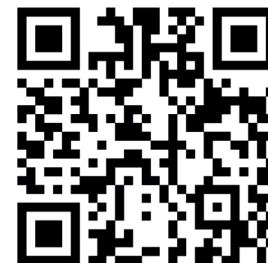
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## ARE YOU SEARCHING FOR A GREAT CAREER?

Take your first step towards an interesting career! The EntryPark International Career Book is your guide to leading international employers from different industries. By reading it, you will learn who recruits, who has interesting graduate opportunities, and how you can access these opportunities.

At Entrypark, we are recent graduates too. We know how ambitious and hard working students are today. We all have dreams, want to make a difference, and discover an employer that gets us started on the right career path. As students, however, we are simply not aware of all the opportunities that are out there.

To help students “discover and be discovered” is Entrypark’s mission. Helping students, employers, and universities to discover each other and match aspirations with opportunities is what we do. We invite you to go online to [www.entrypark.com](http://www.entrypark.com) and tell us about yourself, your education, and your dreams. Then we will match you with employers who are looking for students like you. This way, you will both discover and be discovered by employers!

Find additional information about the employers, universities, and career opportunities online at [www.entrypark.com](http://www.entrypark.com).

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## TABLE OF CONTENTS

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### DON'T MISS

#### LEARN ABOUT THE OTaC SURVEY

p. 12

#### JUMP INTO A CAREER ADVENTURE YOU WILL NEVER FORGET

p. 22

### CAREER BOOK COMPANIES

ABB	24
AstraZeneca	26
CERN	28
Citi	30
Deutsche Telekom	32
E.ON	34
European Patent Office	36
JTI	38
Munich Re	40
Novo Nordisk	42
nucleargraduates	44
Orange	46
Sabic	48
SGS	50
ThyssenKrupp	52
Valeo	54
Volvo	56
Vorwerk	58

### ARTICLES

Entrypark online	6
Networking Habits	8
Engineers- turn your problems...	10
Reminders for your CV and CL	14
What if I hate my job	15
What should I do?	18

The Entrypark International Career Book 2014 would not have been possible to realize without all the helping hands, great ideas, and fantastic support given by our network of universities, business schools, technical institutions, employers, recruiters, and, of course, all the students that contact us in their quest to find the career of their dreams. Thank you all for your contributions! Last but not least, a big thank you to all the members of the Entrypark team!

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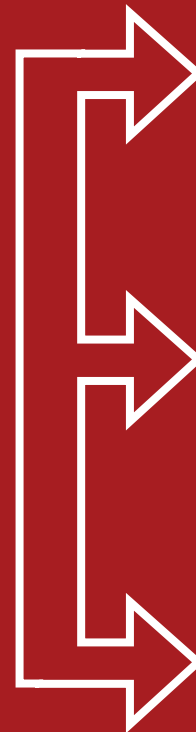
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**FIND OUT WHAT  
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AND SUIT UP!**

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# NETWORKING HABITS

## -what's not & what's hot

*Networking is a year round activity so it's always a good time to revisit your networking strategies. You might have developed bad habits that you need to adjust.*



### **BAD HABIT: THINKING YOU NEED TO MEET MORE PEOPLE**

### **ALTERNATIVE: YOU ALREADY KNOW THE RIGHT PEOPLE**

When people think of networking contacts, they think of people who are **ABLE** to help – connected, influential, the decision-maker who can sign off on your career promotion or big project for your business. You might fall into the trap of seeking out people who seem more powerful than the ones you already know.

While it's true that knowing powerful people helps, you shouldn't dismiss the people already in your network who already are **WILLING**

to help. Even if it doesn't seem like your network is able to help, you don't know who or what people know. An existing contact may not be the decision-maker, but may know the decision-maker. Or she may know a key influencer to the decision-maker. Or she may know something about the company that will enable you to pitch yourself more effectively. Focus on tapping into the network you already have, rather than chasing after more and more new people.

### **BAD HABIT: FOCUSING TOO MUCH ON YOUR PITCH**

### **ALTERNATIVE: NETWORKING IS NOT ABOUT WHAT YOU SAY; IT'S ABOUT WHAT YOU HEAR.**

Of course, it's important to have a memorable, concise, and compelling networking pitch. What you say is indeed important. However, it's more important that you hear what other people say. When you really listen, you are able to follow up effectively and develop a genuine relationship.

Networking is about following up in a way that is generous (i.e., focused on the other person). You won't know how to be generous in your follow-up if you're not listening for what people really care about and need. As a bonus, people so rarely listen that you will distinguish yourself if you listen well.

### **BAD HABIT: NOT IMPOSING ON YOUR NETWORK**

### **ALTERNATIVE: WHILE NETWORKING IS NOT ABOUT QUID PRO QUO, YOU STILL HAVE TO KEEP SCORE.**

I'm not suggesting you impose on your network in an overbearing way! I'm also not contradicting what I said about the importance of generosity in Point #2. The best networking is about paying it forward, but you still need to keep a general score. You focus on being generous, knowing that even if that particular person doesn't reciprocate, the broader network will reciprocate in some way. This means you need to look at your total networking activity and what it brings. If you feel like you're always the one giving and you haven't been getting anything back – any leads, any referrals, any information – then you need to look at whether your network is just full of takers, or maybe you aren't being clear about how people can help you

or not asking at all. Not all networking groups will be appropriate for you and your professional goals. You need to track your results and refine your activities as needed. Quid pro quo networking is a short-term transactional approach: you scratch my back, and I scratch yours. It's rare that each person in a 2-party exchange will have exactly the same magnitude of need as the other and will be able to make a 100% equal trade. This is why quid pro quo is unrealistic, inefficient and ineffective – someone will end up feeling short-changed. But in a broader network, you must give and TAKE. If you aren't benefiting in some way from your network, it's the wrong network.

## Engineers -

### TURN YOUR PROBLEM SOLVING ABILITY ONTO YOUR JOB SEARCH

One of the best majors you can have in today's job market is, without question, engineering.

According to Forbes list of the top majors, engineers are at the very top.

But engineering majors, don't get too overconfident because your major isn't everything. The best jobs go to the candidates that have the best job search skills in addition to the best major.

### SO WHAT IS AN ENGINEERING MAJOR TO DO?

**Focus on the fundamentals;  
there are six of them!**

1

**IDENTIFY YOUR TARGET:** what is the industry, the function and the geography of your search. Casting a wide net is great for fishing, bad for the job search. No company ever wanted to hire someone who said that they want to or can do a little bit of everything. The more specific you are, the more likely you are to get the best job out there.

2

**CREATE YOUR MARKETING CAMPAIGN:** which includes 4 things:

- Resume: make sure it shows your value
- Cover Letter: make sure you make a case for meeting and interviewing you
- Pitch: Be ready to introduce yourself in a way that will differentiate you from the competition
- LinkedIn Profile: complete your profile including a professional photo of you smiling!

3

**RESEARCH:** here is where you will shine... research the company, the industry, the opportunity. Use your network to get first hand info about the opportunity to put you ahead of the other hundreds of engineers trying to get that job.

4

**NETWORKING & INTERVIEWING:** engineers excel at math and science, but may be lacking in these soft skills. The more you network, the more you'll interview, so study up on the best strategies here.

5

**TROUBLESHOOT:** when things go wrong and they often do, find out what the problem was so you don't waste time dealing with it again.

6

**NEGOTIATE AND CLOSE THE OFFER.** 99% of recruiters want to hire the most enthusiastic person who really wants the job. Once you have that job offer, you can easily negotiate.



## Meet Jérémie Steinberg

The winner of the last  
Potentialpark OTaC Survey

### - What did you do to win the newest iPad?

I simply answered a survey about Online Recruitment directed by Potentialpark.

### - What do you think about the survey?

The survey was smart and well thought. It tackles the very issues both recruiters and students are faced with nowadays.

### - Why did you fill in the survey?

As a young business student, I was glad I could express my opinion about how recruiters should address us. The Internet has completely changed the way we communicate. It is important recruiters follow up.

### - Will you complete the survey again this year?

If it can help change human resources' policies. I will definitely complete the survey again this year.

# Your voice matters

Let employers hear it! Be part of the  
Potentialpark OTaC Survey 2014

You can get 12 issues of Bloomberg Businessweek for \$4.99 or a chance to win the latest iPad/iPhone based on the quality of your response.

Go to:

[survey.potentialpark.com/s3/OTaC2014](http://survey.potentialpark.com/s3/OTaC2014)

# REMINDERS FOR YOUR CV AND CL

## 1. EXPERIENCE

Watch out for the gaps in your experience. Employers will most likely want to know the reasons why, for example, you have neither worked nor studied for a certain period of time. Make sure that you don't have too many "empty periods" in your CV. And if you have been unemployed for a big period of time (anything over 3 months) think about what you actually did during that time. Some experience was surely gained. Maybe you did babysitting or worked as consultant or helped out your father with his company, or gave Polish conversation classes to Erasmus students... You may think that employers don't care but they really care even about small and creative activities. What they don't like is to find blank periods of time with no activities, for no valid reason or with no experience gained.

## 2. WORDS

Make your cover letter fit. Use words they used in the job offer and focus on what they are looking for. Show them that you are the perfect candidate

## 3. KEYWORDS

Use keywords. Some CVs are, at a first stage, scanned by electronic systems. Therefore, if, for example, you are applying for a marketing position, be sure that the word "marketing" when you describe your experience in that field.

## 4. TASKS

Describe the work you have been doing on each position: not only the job title but also the tasks you have been doing.

## 5. STATEMENTS

Underline your most important statements. Give examples like: I consider myself a team player as I have worked 2 years in an international team in which I did ....

## 6. TRANSLATE

If you can, translate your CV in the language of the country you are applying to, especially if it's a country with a strong local language, such as Italy or France, or a country which appreciates when students do some efforts to learn the language

# What if I HATE my job?

GRADUATES ARE TAUGHT THEY SHOULD APPRECIATE ANY JOB THAT THEY GET, BUT WHAT IF THE ROLE IS REALLY UNSUITABLE?  
WHAT TO DO IF YOU ARE STUCK IN A SIMILAR SITUATION.



*Every week (or so it seems) newspapers are describing the struggle of reams of graduates to find a job. By now we're all familiar with the gloomy scene – new graduates fight tooth and nail for every position, job centres are brimming with disillusioned ex-students and, if forecasts are to be believed, the economy will get worse before it gets better. So what happens if, despite the miserable backdrop, you're lucky enough to land a job?*

*Great news! Unless of course it's a job you don't enjoy. So what should you do? Grin and bear it, or cut your losses and run?*

Perhaps unsurprisingly, since the economic downturn, job dissatisfaction has been on the rise. Cuts, decreased promotion prospects and increased workloads are making more of us unhappy at work than ever. But what options are available for an unhappy employee?

According to Bruce Woodcock, the primary career advisor at the University of Kent, the sector you belong to has a huge impact on the options available to you. For instance, in jobs where professional accreditation is required, the possibility for change is generally less than in other careers. If you're a lawyer, for instance, you'd be hard pressed to switch to accounting without significant retraining, which means investing a lot of time and money. However, you might be able to make a 'diagonal move' into a role that's more suitable for you. For example, both lawyers and

accountants could become chartered secretaries, a position which combines both sets of expertise. The majority of careers however are less specialised than law or accounting, and most degrees lend themselves to a large variety of job options. Using the increasingly popular media as an example, Bruce described how a graduate may begin a career in advertising, but will often move into marketing or PR at a later time. Whatever the sector, Bruce believes there are three essential elements for job satisfaction: autonomy (having control over your own work), mastery (using a skill to a high level) and purpose (making a difference). The good news is that it's possible to improve each of these both in the workplace and out of it.

*"Adults spend out a third of their waking hours at work, so it's essential to find an occupation that makes you tick."*



ONE WAY TO MAKE A POSITIVE CHANGE IS TO IDENTIFY AREAS OF YOUR ROLE THAT YOU DO ENJOY, AND FOCUS ON MAKING THEM A MORE FUNDAMENTAL PART OF YOUR JOB – BY TAKING A SHORT TRAINING COURSE TO STRENGTHEN EXISTING SKILLS, FOR EXAMPLE.



ANOTHER KEY PLAYER IN TERMS OF WORKPLACE HAPPINESS IS HAVING A SENSE OF PURPOSE. THIS MIGHT BE ACHIEVED BY HAVING A JOB WHOSE DEMANDS CLOSELY MATCH THE THINGS YOU'RE GOOD AT. IT MIGHT ALSO BE ACHIEVED BY SWITCHING TO THE NOT-FOR-PROFIT SECTOR – DOING THE SAME ROLE FOR A CHARITY, FOR EXAMPLE, RATHER THAN A LARGE CORPORATION WHERE PROFIT IS THE MAIN MOTIVATION.



LAST BUT NOT LEAST, COMMUTING TIMES HAVE BEEN SHOWN TO HAVE A NEGATIVE EFFECT ON JOB SATISFACTION. MOVING CLOSER TO WORK OR APPLYING FOR POSITIONS IN YOUR LOCAL AREA CAN MAKE A DIFFERENCE AND GIVE THE OPTION OF WALKING OR CYCLING TO WORK.

The upshot is that if you hate your job, it may be easier than you think to change your circumstances. Adults spend out a third of their waking hours at work, so it's essential to find an occupation that makes you tick. **Changing your job might mean tailoring your role to encompass more of the things you enjoy.** It might mean reducing the hours you

spend travelling to work, or it could mean a new start altogether. Many degrees are broad enough in scope to lend themselves to many different sectors, and even the most specialised careers offer the possibility for sector related movement and the chance to get stuck into a different or more appropriate role. ■



# WHAT SHOULD I DO?

*Everybody knows finding a job you can turn into a career is easier said than done, even if you have all the qualifications you need. So can it be that the answer is to match your career to your personality?*



*"IF TODAY WERE THE LAST DAY OF YOUR LIFE, WOULD YOU WANT TO DO WHAT YOU ARE ABOUT TO DO TODAY?"*  
STEVE JOBS

Personality types' were defined and discovered by psychologist Carl Jung and Isabel Myers-Briggs before World War 2.

*Since that initial breakthrough, it's often been said that matching your personality type to your career can help you become happier in everything you do. With a little help from Staffordshire University's careers advisors Jill Freeman, we have devised a quiz to help you discover what you could do when you're overwhelmed by the options.*

#### WOULD YOU DESCRIBE YOURSELF AS:

1. A people person
2. An 'ideas' person
3. An action person
4. A risk taker
5. A focused person
6. An observant person
7. A logical person

#### WHEN AT WORK DO YOU:

1. Always take your responsibilities very seriously
2. Understand ideas quickly
3. Become passionate about projects quickly
4. Love work being an adventure
5. Hate planning – you often leap before you look
6. Love systems and routines
7. Always trying to understand theories before applying them

#### IN THE OFFICE YOU ARE:

1. A valued team member who always completes tasks
2. Always enthusiastic about projects but pass the work on to others
3. The motivator – when excited about a project, keep the team spirit up
4. Always dealing with the situation here and now, often spontaneously
5. At front of house, charming customers with your knack for words
6. The leader of the team, sorting out problems quickly
7. Shy when dealing with new customers, clients or team members

#### WHEN WORKING IN A GROUP, YOU ARE:

1. Energetic and eager to join in
2. Keen to debate issues with others before making a decision
3. Adept at performing lots of different tasks not so good at mundane ones
4. Able to find solutions quickly but happiest working alone
5. The brains behind the creative ideas and always the one to present the work
6. Eager to take the lead and encourage others in the group
7. Good at analysing problems in a new way by using knowledge and facts

#### IN YOUR FREE TIME, WHAT DO YOU ENJOY MOST?:

1. Spending time with other people, giving practical care when it is needed
2. Reading up on strange facts so you can demonstrate your knowledge to your friends
3. Spending time alone or with close family and friends
4. High-adrenaline activities such as sky diving, motorcycling, or skiing
5. Doing whatever the day brings, completely spontaneously
6. Spending time in an office, shed or study brainstorming your next project or inventing something wacky
7. Daydreaming of new ideas or spending time in deep conversation with like-minded individuals

## YOUR PERSONALITY TYPE!

#### MOSTLY ONES: THE CARE GIVER

You love people and are always interested in others. You are energetic and always take your responsibilities very seriously. You are a very kind and giving person who wants to be appreciated for who you are. You are a good team member and will always follow tasks through to completion. You should consider a career in nursing, social work or childcare.

#### MOSTLY TWOS: THE VISIONARY

You are a very intuitive person, which helps you understand and absorb ideas quickly and with depth. You are full of ideas, see possibilities everywhere and get enthusiastic about projects immediately. However, you find it hard to follow an idea through once it has started. You love to verbally spar and debate issues with others. You value having knowledge and always seek to have a potentially better understanding of the world. You dislike routine and need personal freedom / flexibility to be happy. You could consider a career in law, sales or marketing.

#### MOSTLY THREES: THE INSPIRER

You are a very bright and a warm enthusiastic person. You become very passionate about possibilities and are very project oriented. You love life and strive to get everything you can out of it. You can work alone very well but need to have focus and be excited about a project – you do not like performing mundane and boring tasks. You have great people skills and can understand someone in a very short space of time. Inspirers should consider a career in psychology, journalism or science.

#### MOSTLY FOURS: THE MECHANIC

You thrive on action and love an adventure. You are independent and don't like following regulations. You like to spend time alone – this is the best time for you to get things clear in your head and make decisions. However, sitting behind a desk and planning long-term is not for you as you are spontaneous and deal with the here and now. You love high-adrenaline activities such as skydiving and motorcycling. You are generally introverted (shy) but also optimistic, loyal and trusting. You are suited to logical tasks and can find solutions quickly to these. The Mechanic should consider a career in police or detective work, engineering / mechanics or computer programming.

#### MOSTLY FIVES: THE DO-ER

You are a risk-taker and live in a world of action. You have a flair for drama and style and are good at improvising and storytelling. You are practical, observant and spontaneous and hold your own values close to your heart. You are outgoing and not afraid to get your hands dirty. You are a very fun person to be around. You could consider a career with the emergency services, in marketing / sales or become an entrepreneur.

#### MOSTLY SIXES: THE SCIENTIST

You love observing the world and planning all your ideas systematically. You are a natural leader because you can use objectivity to oversee the group. You have little interest in other people's feelings. You are very ambitious and will always strive to meet your goals. You could consider a career in science, engineering, business administration or the military.

#### MOSTLY SEVENS: THE THINKER

You love to theorise and will always try to turn problems into logical explanations. You value knowledge highly and are always generating your own theories. You are bright and capable but don't like routine. You are introverted and don't like to control or lead people. You are tolerant and flexible, can be shy but are confident around familiar people. You could consider a career in maths, as a university lecturer or in forensic research.



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\* Depending on how expensive it is to travel to and live in the city you are selected for. Some companies may also provide for an apartment.



## About

**Industry:**  
Power and Automation  
Technologies

**Location:**  
HQ in Switzerland, operations  
in about 100 countries around  
the world.





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For 100 years we have invented new ways to power the world and improve productivity. Today, we know that tough challenges, cutting-edge technology and a global stage are the perfect training ground for the young people who will lead our company tomorrow. We also know that your interests and priorities will change as you develop. But with operations in 100 countries, the next opportunity is always near - even if it's on the other side of the world. So if you are looking for a career that puts sustainability and integrity center stage, and you know how to get the best out of yourself, come and explore the energy revolution.

## ENTRY OPTIONS

- Internships 
- Graduate Programs 
- Thesis Work 
- Direct Entry 

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## About

**Industry:**  
Pharma/Healthcare/  
Biotechnology/Chemicals Science  
**Location:**  
15 Stanhope Gate  
W1K 1LN London

## Contacts





[astrazenecareers.com](http://astrazenecareers.com)  
[entrypark.com/astrazeneca](http://entrypark.com/astrazeneca)

## WHY WORK FOR US?

Innovation is at the heart of everything we do – from our research and development to how we run our business. We constantly look for new and better ways of doing things to meet the needs of a changing world, now and in the future.

As a global, innovation-driven biopharmaceutical business, our skills and resources are focused on the discovery, development, manufacturing and commercialization of prescription medicines for some of the world's greatest healthcare challenges. Our focus is primarily on six key therapeutic areas: cancer, infection, cardiovascular diseases, gastrointestinal, neuroscience and respiratory. **We invite you to join us in making a difference.**

## ENTRY OPTIONS

Internships	
Graduate Programs	
Thesis Work	
Direct Entry	

To visit us online go to:  
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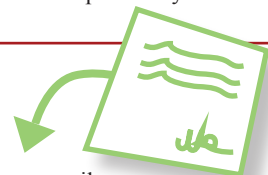


## OUR CULTURE

- International environment
- Competitive & challenging environment
- Creative / innovative environment
- Coaching and mentoring programs
- Chance to take responsibility early on
- Health care coverage / insurance
- Company welcomes diversity (employees with various backgrounds)
- High level of Corporate Social Responsibility

## HOW TO APPLY

Shortly after submitting your job application, you'll receive an email acknowledgment. We'll review your application as quickly as possible, but if there's a specific application deadline, you're unlikely to hear from us until after that time.



## Global Graduate Opportunities in Operations, IT and Innovative Medicines

**At AstraZeneca, we're constantly striving to make new discoveries. Discoveries that will make a meaningful difference to health globally. Here's your chance to join us – and contribute your talents to our vital work**

### Operations and IT Global Graduate Associates Program

At AstraZeneca we offer you the opportunity to learn how to navigate in an international and diverse organisation with numerous stakeholders through our Operations and IT Global Graduate Associates Program. You will develop an understanding of AstraZeneca's end to end supplier organisation – its most important roles and its structure – and be given real responsibilities from day one

The program consists of three placements over the first two years, including a period of at least three months overseas. A third year is spent consolidating your capabilities. As a graduate in our program you'll benefit from broad professional training and work experience.

#### Requirements

BA, BSc, or MSc degree (or equivalent) as a minimum.

To learn more about these and other exciting graduate opportunities at AstraZeneca, please visit [www.astrazenecareers.com/students-all](http://www.astrazenecareers.com/students-all)



[www.astrazenecareers.com](http://www.astrazenecareers.com)

### Innovative Medicines Graduate Program (IMED)

Research and Development is an essential part of our work at AstraZeneca. Our Innovative Medicines and Early Development Biotech Unit (IMED) is focused on driving the scientific advances that have the potential to revolutionise healthcare across the globe.

Our IMED Graduate Programme is designed for those who share our true passion for science, and a desire to make a genuine difference to the lives of patients today and in the future. The programme lasts for two years and includes three distinct rotations through different areas of Innovative Medicines, providing a broad exposure to multiple areas of basic and applied scientific research

#### Requirements:

2:1 or first class degree in a chemical or biological science or other relevant discipline.



## About

**Industry:**  
IT, Science,  
Telecommunications

**Location:**  
Genève 23  
1211 Genève

## Contacts

cern.ch/jobs  
entrypark.com/cern

## WHY WORK FOR US?

CERN is a truly unique organisation. A genuine collaboration between countries, universities and scientists, driven not by profit margins, but by a commitment to create and share knowledge. People here are part of immense scientific discoveries, answering some of life's most complex questions and pushing the boundaries of understanding. Experts from every field come here to share in this ambition and the nature of this collaborative, international community creates a genuine atmosphere of trust. People are free to work creatively and to trust in, and rely on, their colleagues across the organisation. History's being made here – and the excitement is tangible, inspiring, overwhelming! CERN. Take part!

## ENTRY OPTIONS

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

To visit us online go to:  
[entrypark.com/cern](http://entrypark.com/cern)



## OUR CULTURE

- International environment
- Team-oriented environment
- Competitive & challenging environment
- Dynamic / fast-paced environment
- Recognition for the work done
- Chance to learn and develop personally
- Health care coverage / insurance
- Support for further education

## HOW TO APPLY

Please visit our website  
[cern.ch/jobs](http://cern.ch/jobs) for further information  
regarding deadlines & application process.



From software engineers to administrators, from fire fighters to health and safety officers  
– every kind of thinking is welcome here. *Take your career somewhere special.*

Take part  
[cern.ch/career](http://cern.ch/career)



## About

**Industry:**  
Investment banking  
IT  
**Location:**  
25 Canada Square  
E14 SLP London

## Contacts

[www.oncampus.citi.com](http://www.oncampus.citi.com)  
[entrypark.com/citi](http://entrypark.com/citi)

## WHY WORK FOR US?

A career with Citi means being part of a global firm that provides the most forward-thinking financial products and solutions to the most enterprising corporations, institutions, governments and individuals around the world.

## ENTRY OPTIONS

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

To visit us online go to:  
[entrypark.com/citi](http://entrypark.com/citi)



## OUR CULTURE

- International environment
- Team-oriented environment
- Competitive & challenging environment
- Creative / innovative environment
- Dynamic / fast-paced environment
- Attractive workplace location
- Chance to learn and develop personally
- Opportunities to work abroad

## HOW TO APPLY

Apply: [oncampus.citi.com](http://oncampus.citi.com).  
For full time, summer and placement programmes, applications open at start of September and are reviewed on a rolling basis. We advise that applicants apply soon. We have a successful Summer Analyst Programme, so if you are unable to apply for a vacancy, this will mean the Programme is full.  
Spring Insight Deadline: 20th January 2014



## Citi Opportunities

### How would you like to help shape the future of international banking?

Backed by more than 200 million customers from over 160 countries, we're driven by a desire for entrepreneurship and creativity.

Join us to find out how you can play your part.

To find out more about our programmes or to apply visit  
[www.oncampus.citi.com](http://www.oncampus.citi.com)

We have full-time and internship opportunities in:

- Investment Banking
- Capital Markets Origination
- Sales and Trading
- Corporate Banking
- Treasury and Trade Solutions
- Securities and Fund Services
- Private Banking
- Human Resources
- Operations
- Technology
- Investment Research
- Risk Management

**Applications for our 2014 programme open in September 2013. We recruit on a rolling basis so early application is advised.**

**Spring Insight Deadline: 20th January 2014**

## your place is here

/citigradsEMEA



## About

**Industry:**  
Telecommunications  
**Location:**  
Friedrich-Ebert-Allee 140  
53113 Bonn





## Contacts

[www.telekom.com/careers](http://www.telekom.com/careers)  
[entrypark.com/deutsche-telekom](http://entrypark.com/deutsche-telekom)

## WHY WORK FOR US?

Great experiences every day: It's our goal as one of the world's leading service companies for telecommunication and information technology to make sure that our customers can share what is important to them. Everything we do is born in a diverse place within an international network. A place with room for personal development and the right conditions for managing professional and private life. A place where answers to great challenges come from true team spirit. A place where people are encouraged and supported to bring our corporate responsibility towards all stakeholders to life. A place where change means opportunity for progress and innovation and where people with the ambition for peak performance can go beyond what is today and create what is tomorrow.

## ENTRY OPTIONS

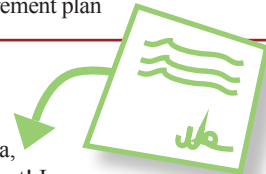
- Internships 
- Graduate Programs 
- Thesis Work 
- Direct Entry 

## OUR CULTURE

- International environment
- Attractive workplace location
- Coaching and mentoring programs
- Chance to take responsibility early on
- Chance to learn and develop personally
- Freedom of action / independence
- Company supports family life (e.g. options for parental leave, childcare)
- Additional employee retirement plan

## HOW TO APPLY

Business or IT? America, Asia, Europe or South Africa? Perfect! Leave your mark in the digital world for tomorrow's generations. Simply apply for your favourite job position via our global jobsearch [telekom.com/jobsearch](http://telekom.com/jobsearch) and get to know our colleagues on [facebook.com/telekomkarriere](http://facebook.com/telekomkarriere)



To visit us online go to:  
[entrypark.com/deutsche-telekom](http://entrypark.com/deutsche-telekom)



# LEAVE YOUR MARK. EXPLORE THE POSSIBILITIES OF DEUTSCHE TELEKOM.

Smartphones will be running your life. Whether you drive, fly, chat or cook with your friends – it's always there. Join Deutsche Telekom and develop the digital world for tomorrow's generations.

### WHAT WE OFFER.

- Promotion. For the best career development.
- Flexibility. So that your life and work are in balance.
- Mobility. Because familiar work-models are changing.
- Opportunities. Everyone benefits from them.

### WHO WE'RE LOOKING FOR.

- Innovative team. Students and graduates, whether you're a software engineer or sales specialist.
- From all over the world. For a global market and international teams.
- Now or later. New changes are waiting for you.

Get to know Deutsche Telekom while you're still studying. It doesn't matter what study phase you are in. We offer diverse opportunities to combine theory with practical experience:

[www.telekom.com/careers](http://www.telekom.com/careers).



LIFE IS FOR SHARING.



## About

Industry:  
Energy





## Contacts

[www.eon-careers.com](http://www.eon-careers.com)  
[entrypark.com/eon](http://entrypark.com/eon)

### WHY WORK FOR US?

People shape companies and markets - and at E.ON there are more than 72,000 people in many countries around the world. People like you. Get to know us!  
As one of the world's leading energy services providers, E.ON offers a wide range of opportunities for people with wide range of skills and backgrounds. E.ON aims to be the world's leading energy services company and will achieve it through committed and passionate people who work together across the world.  
Why not take a look at the wide range of opportunities we have today and see how your energy can shape the future?

### ENTRY OPTIONS

- Internships 
- Graduate Programs 
- Thesis Work 
- Direct Entry 

### OUR CULTURE

- International environment
- Team-oriented environment
- Chance to take responsibility early on
- Chance to learn and develop personally
- Opportunities to work abroad
- Company supports family life (e.g. options for parental leave, childcare)
- Additional employee retirement plan
- Company is international

### HOW TO APPLY

We welcome committed people who are looking for an exciting challenge in the global energy market and people who want to benefit from the structure of an internationally successful company. Discover E.ON for yourself at [www.eon-careers.com](http://www.eon-careers.com)



To visit us online go to:  
[entrypark.com/eon](http://entrypark.com/eon)



We apply for  
**students**  
and graduates  
with good  
**prospects.**

Find out all about your future career at:  
[www.eon-careers.com](http://www.eon-careers.com)

Your energy shapes the future.





Europäisches Patentamt  
European Patent Office  
Office européen des brevets

## About

**Industry:**  
Public Sector  
Science  
**Location:**  
Erhardtstrasse 27  
80469 Munich

## Contacts

[www.epo.org/jobs](http://www.epo.org/jobs)  
[entrypark.com/epo](http://entrypark.com/epo)



Europäisches Patentamt  
European Patent Office  
Office européen des brevets

## WHY WORK FOR US?

A career at the European Patent Office provides a unique opportunity for engineers and scientists to work with tomorrow's technologies today, in a multinational and intellectually stimulating environment. Our engineers and scientists - drawn from over 30 different European countries - work at the cutting edge of technology, examining the latest inventions in every technical field in order to protect and promote innovation in Europe. The daily work combines scientific expertise with analytical research and an eye for the legal aspects of intellectual property. The attractive conditions of employment, a competitive salary and the excellent social benefits on offer are commensurate with an international organisation.

## ENTRY OPTIONS

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

To visit us online go to:  
[entrypark.com/epo](http://entrypark.com/epo)



## OUR CULTURE

- International environment
- Attractive workplace location
- Chance to take responsibility early on
- Freedom of action / independence
- Company supports family life (e.g. options for parental leave, childcare)
- Health care coverage / insurance
- Company is international
- Recruiting only the best

## HOW TO APPLY

There is no specific deadline for the jobs of engineers and scientists. We have continuous recruitment in most of the technical fields. To apply, please use the online application form. Shortlisted candidates are interviewed at the EPO site to which they applied.



Join Europe's top

# engineers and scientists

In 2014 the European Patent Office plans to recruit more than 200 engineers and scientists to work as patent examiners

Our engineers and scientists – drawn from over 30 different European countries – work at the cutting edge of technology, examining the latest inventions in every technical field in order to protect and promote innovation in Europe.

If you have a degree in physics, chemistry, engineering or the natural sciences, a good working knowledge of

at least two of our official languages (English, French and German) and the willingness to learn the third, you too could be part of our team of patent examiners in Munich, The Hague and Berlin.

We offer a competitive net salary (EUR 4 200 - 8 000 per month, depending on experience) as well as various benefits and allowances.

To find out more about working as a patent examiner, and for details of our benefits package, visit our website at:

[www.epo.org/jobs](http://www.epo.org/jobs)



## About

**Industry:**  
Consumer Goods (FMCG)  
Manufacturing  
**Location:**  
Worldwide

## Contacts

[www.jti.com/careers](http://www.jti.com/careers)  
[entrypark.com/jti](http://entrypark.com/jti)  
[linkedin.com/company/jti/](https://www.linkedin.com/company/jti/)  
[youtube.com/JTICareers](https://www.youtube.com/JTICareers)



## WHY WORK FOR US?

JTI is a member of the Japan Tobacco Group of Companies, a leading international tobacco product manufacturer listed in Fortune's Global 500. We market world renowned brands and provide cutting-edge experience to our people. We're big enough to offer you a wide range of development opportunities, while our dynamic culture will give you the freedom to make a difference and create your own career path. Ongoing coaching and on-the-job training – provided by your line manager and facilitated by our HR team – will help you broaden your skills. You will also have the chance to meet people of different cultures and nationalities and gain exposure to international practices. We grow our talent to grow our business. Let's grow together!

## ENTRY OPTIONS

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

## OUR CULTURE

- International environment
- Having good relationships with the colleagues
- Team-oriented environment
- Competitive & challenging environment
- Creative / innovative environment
- Dynamic / fast-paced environment
- Opportunities to work abroad
- Market success

To visit us online go to:  
[entrypark.com/jti](http://entrypark.com/jti)



## HOW TO APPLY

No-one knows your aspirations better than you. So it will be up to you to decide which position matches your expectations. **Sign up for the Job Alerts** at [www.jti.com](http://www.jti.com) and we'll send you regular updates about our openings.



## “I provide the technical knowledge”

The opportunity to learn is always there at JTI. We train apprentices like Sarah for the long term. So she's rotating around technical departments to see many different aspects of our engineering work. As part of a specialist team, she's already made a concrete contribution.

**Alfons,  
Training Specialist**

## “I decide how to use it”

Alfons' training covers everything. I have to think what I need to learn and where I want to go in the future. Then it's up to me – and I'm proud to have produced several components that have been integrated into the production process.

**Sarah,  
Industrial Mechanic  
Trainee**



## Growing together

*means helping each other to do our best*

At JTI, we actively share skills, knowledge and best practice so people can develop their expertise. This enables us all to improve the way we do our jobs and deliver to the highest standards.

Join JTI, a leading international tobacco company operating in over 120 countries worldwide.  
[jti.com](http://jti.com)

**About**

**Industry:**  
Insurance/Financial services  
**Location:**  
Königinstrasse 107  
80802 München

**Contacts**





[www.munichre.com/career](http://www.munichre.com/career)  
[entrypark.com/munichre](http://entrypark.com/munichre)

**WHY WORK FOR US?**

Welcome to Munich Re: Tackling the major challenges of the future is something we have been doing for nearly 130 years. As one of the world's leading reinsurers, we ask questions today that will concern all of society tomorrow. For example, what will happen if sea levels rise by a metre? How will offshore wind farms affect shipping risks? What are the implications for life and health insurance if average life expectancy eventually reaches 90 years? In order to identify such trends and manage the risks they bring, we need people that have the ability to think beyond the here and now.

Each one of our more than 11 000 staff members is part of a global knowledge network with experts from over 80 disciplines on five continents.

**ENTRY OPTIONS**

- Internships 
- Graduate Programs 
- Thesis Work 
- Direct Entry 

**OUR CULTURE**

- International environment
- Team-oriented environment
- Attractive workplace location
- Chance to take responsibility early on
- Chance to learn and develop personally
- Opportunities to work abroad
- Company pays for overtime
- Company is international

**HOW TO APPLY**

Please make sure to apply 3-4 months in advance.  
For our International Graduate Trainee Programme we accept applications all year long.



To visit us online go to:  
[entrypark.com/munichre](http://entrypark.com/munichre)



How could you keep your career off the rocks?

- Through identifying extraordinary solutions for global risks
- When you learn to avoid traps by understanding the whole picture
- By collaborating with geographers, sea captains and engineers
- By mastering the risk before a loss occurs
- All of the above



Why not find out what it means to develop customized global risk solutions that play an important role in shaping our future? We work together in multi-skilled teams to tackle complex tasks across all areas of business and life in general – from major construction projects to space travel to climate change. If you would like to apply your skills at one of the world's leading reinsurers and deal with projects of global significance, then why not apply to become part of our team.



Find out why no challenge is too big that it cannot be tackled together by visiting [munichre.com/career](http://munichre.com/career)



## About

**Industry:**  
Pharma/Healthcare/  
Biotechnology/Chemicals  
**Location:**  
Novo Allé  
2880 Bagsværd London, Europe

## Contacts

[www.novonordisk.com/](http://www.novonordisk.com/)  
[entrypark.com/novonordisk](http://entrypark.com/novonordisk)

## WHY WORK FOR US?

Start your career climb at Novo Nordisk in 2014. Do you have a recent master degree, and do you want a successful career in one of the world's leading pharmaceutical companies? If so, the Novo Nordisk Graduate Programme is what you are looking for. As a graduate, you will gain an in-depth understanding of how a global corporation works and you will be part of an international community of professionals.

## ENTRY OPTIONS

- Internships
- Graduate Programmes
- Thesis Work
- Direct Entry

To visit us online go to:  
[entrypark.com/novonordisk](http://entrypark.com/novonordisk)



## OUR CULTURE

- International environment
- Having good relationships with colleagues
- Team-oriented environment
- Competitive & challenging environment
- Creative / innovative environment
- Dynamic / fast-paced environment
- Chance to learn and develop personally
- Opportunities to work abroad

## HOW TO APPLY

Join the Novo Nordisk Graduate Programmes and prepare yourself for a life-changing career. We open up for applications in the beginning of December 2013 and application deadline is 9 February 2014.



Hanteng Gong &  
Elena Apostolove  
Graduates, Denmark

# Graduates needed for a 2-year global career climb

Join one of our Novo Nordisk Graduate Programmes and get a life-changing career. Apply at [novonordisk.com/graduates](http://novonordisk.com/graduates) now and no later than 9 February 2014.

### Use your master degree

Do you have a recent master degree, and do you want a successful career in one of the world's leading pharmaceutical companies? If yes, the Novo Nordisk Graduate Programme is what you are looking for.

Novo Nordisk is a world leader in diabetes care, with 89 years of experience. Headquartered in Denmark, we employ more than 36,000 employees in 75 countries and market our products in 190 countries worldwide.

### Start in September 2014

We are currently looking for talented graduates to start in September 2014. We provide a springboard for a life-changing career and a unique chance to bring your knowledge, skills and talent to life in a global business environment.

### A global programme

The Graduate Programme for newly graduated master students is a 2-year programme. During this time you will explore the company and learn the Novo Nordisk Way in 3-4 job rotations. You will gather international experience, be exposed to various types of managements and start building a strong network of ambitious, professional and dedicated colleagues.

After the programme our graduates are hired in positions ranging from executive assistants to internal consultants, specialists and international project managers.

### Requirements

To join Novo Nordisk's Graduate Programme you will need a recent master's degree in business management, Finance, IT, Product Supply, Science or related field. We are looking for individuals who are result-oriented, ambitious and able to adapt to change. As a candidate you have worked for no more than 1 year since finishing your studies. You will also need to be able to work as part of a team and enjoy learning new things in a fast-paced environment.

### Your next step

Learn more about our different Graduate Programmes and the recruitment process, read blogs and meet some of our current graduates at [novonordisk.com/graduates](http://novonordisk.com/graduates).

Apply online from December 2013 and no later than 9 February 2014.

### Graduate opportunities in 2014

- Business Processes
- Global Marketing
- European Business Management
- Business IT
- Global Finance
- Global Development
- Global Procurement
- Product Supply
- Regulatory Affairs
- International Operations Business

# nucleargraduates

## About

**Industry:**  
Energy/Natural Resources  
**Location:**  
ENERGUS  
CA14 4JW Workington

## Contacts

[www.nucleargraduates.com](http://www.nucleargraduates.com)  
[entrypark.com/nucleargraduates](http://entrypark.com/nucleargraduates)

## WHY WORK FOR US?

The UK's nuclear industry is facing its biggest challenge in decades. Existing power stations near the end of their working lives are ready to be decommissioned, while a new wave of plants has been given the go ahead. Nuclear is back on the agenda. Engineers, scientists and business minds, will all be essential to the future of this sector. That's why leading businesses have come together to create nucleargraduates. Experience a world class, twenty four month long development programme sponsored by Rolls-Royce, Sellafield Ltd, Magnox Ltd, International Nuclear Services or the Nuclear Decommissioning Authority before joining your sponsor for a career based on professional excellence and opportunity?

## ENTRY OPTIONS

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

To visit us online go to:  
[entrypark.com/nucleargraduates](http://entrypark.com/nucleargraduates)



## OUR CULTURE

- Having good relationships with superiors
- Having good relationships with colleagues
- Team-oriented environment
- Competitive & challenging environment
- Recognition for the work done
- Chance to learn and develop personally
- Support for further education
- High level of Corporate Social Responsibility

## HOW TO APPLY

Candidates must complete the online application form via [www.nucleargraduates.com](http://www.nucleargraduates.com). Successful applicants will then be invited to complete online numerical and verbal tests and a video interview. The final stage of recruitment is a two-day assessment centre.



# nucleargraduates



Three simple steps allow you to achieve expertise in one of the most talked about and least understood industries via [nucleargraduates.com](http://nucleargraduates.com)

1. Be selected by one of the nucleargraduates sponsors (Rolls-Royce, Magnox Ltd, Sellafield Ltd, INS, NDA or Environment Agency)
2. Experience our world class twenty four month long development programme
3. Join your sponsor for a career based on professional excellence and opportunity.



## About

**Industry:**  
Telecommunications  
**Location:**  
78 - 84 rue Olivier de Serres  
75015 Paris





## Contacts

[www.orange.jobs](http://www.orange.jobs)  
[entrypark.com/orange](http://entrypark.com/orange)

## WHY WORK FOR US?

At Orange you will find 170,000 people making digital life easier for more than 230 million customers, everyday and all around the world. Join us and discover an exciting range of career opportunities within the digital world. We invest in numerous innovative career development programmes and training, entering into recognised partnerships, in order to ensure that everyone has real opportunities to progress. Workplace equality is at the heart of our business strategy. Throughout the world, we are committed to achieving equal pay; ensuring equal representation of women and men in all lines of business; helping women and men access managerial positions and providing a good work-life balance for all.

## ENTRY OPTIONS

- Internships 
- Graduate Programs 
- Thesis Work 
- Direct Entry 

To visit us online go to:  
[entrypark.com/orange](http://entrypark.com/orange)



## OUR CULTURE

- International environment
- Team-oriented environment
- Creative / innovative environment
- Chance to take responsibility early on
- Chance to learn and develop personally
- Attractive bonuses related to performance
- Company welcomes diversity (employees with various backgrounds)
- Company supports family life (e.g. options for parental leave, childcare)

## HOW TO APPLY

Our international career site [orange.jobs](http://orange.jobs) gives you access to all our job offers and internship opportunities worldwide. You can access our site on your computer, tablet or mobile phone and you can as well download our mobile application for iPhone and android.



Alex can now pay for his concert ticket via his mobile thanks to Charlotte a design engineer working on contactless services at Orange  
my career changes with Orange



Join us and discover an exciting range of career opportunities within the digital world.

visit [orange.jobs](http://orange.jobs)

today changes with [orange™](http://orange.com)

### About

**Industry:**  
Manufacturing  
Pharma/Healthcare/  
Biotechnology/Chemicals  
Science

### Contacts

[www.sabic.com/corporate/en/careers/](http://www.sabic.com/corporate/en/careers/)  
[entrypark.com/sabic](http://entrypark.com/sabic)

## WHY WORK FOR US?





Could you create the next breakthrough material? Help aeroplanes fly further with less fuel? Bring clean drinking water to more people? These are just some of the things that SABIC people have helped achieve.

If you're excited by the possibilities of science, SABIC is the place where you can turn them into reality.

We're looking for people with vision, drive and ingenuity. People who can be part of SABIC's journey to become the world's preferred leader in chemicals.

We aim to be a partner in your professional and personal development, giving you every chance to build a challenging and satisfying career that maximizes your existing strengths while unlocking others that you never knew you had.

### ENTRY OPTIONS

- Internships 
- Graduate Programs 
- Thesis Work 
- Direct Entry 

### OUR CULTURE

- International environment
- Team-oriented environment
- Creative / innovative environment
- Chance to take responsibility early on
- Chance to learn and develop personally
- Project-based work
- Support for further education
- Recruiting only the best

### HOW TO APPLY

Visit [www.sabic.com/careers](http://www.sabic.com/careers) and select your preferred region to search job openings. Create a profile or job alert to receive email notifications with new openings.



# EXPLORE+ SUCCEED

## TALENTS FIND IT AT SABIC

**Saudi Basic Industries Corporation (SABIC) ranks among the world's top petrochemical companies and operates in more than 40 countries across the world with over 40,000 employees. At SABIC our focus is to help our customers achieve their ambitions and power their competitive advantage. We put customers' success at the heart of what we do.**

We seek the best and the brightest employees throughout the world to become part of our vision.

You are ambitious and talented. You are looking for a career that will equip you to make the best of your strengths, both personally and professionally. That is why this is the perfect time to build our futures together. Our comprehensive training and development programs are among the best in the petrochemical industry. Our pay and reward packages are always competitive and we offer you career opportunities in a diversity of disciplines and locations worldwide.

Find out more: [sabic.com/careers](http://sabic.com/careers)



CHEMISTRY THAT MATTERS™

To visit us online go to:  
[entrypark.com/sabic](http://entrypark.com/sabic)



## About / Contacts

**Industry:**  
Automotive Energy/Natural Resources, Inspection, verification, testing and certification, Pharma/Healthcare/Biotechnology/Chemicals, Science

**Location / Contacts:**  
1 place des Alpes, P.O Box 2152, 1211 Geneva  
[www.sgs.com/en/our-company/careers/recruitment-and-jobs.aspx](http://www.sgs.com/en/our-company/careers/recruitment-and-jobs.aspx)  
[entrypark.com/sgs](http://entrypark.com/sgs)

## WHY WORK FOR US?

As leading company in its industry, SGS provides independent services that make a difference in people's lives. Come help our leading customers and the world at large to tackle those challenges, improve integrity, quality, safety, and reduce risks. Come join the number one. At SGS, we place particular importance on our people. You can expect the freedom to act, international mobility, strong values around integrity and entrepreneurship, career development, little hierarchy and sharing common passion. You will get training, support and career choices to enhance your potential.

## ENTRY OPTIONS

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

To visit us online go to:  
[entrypark.com/sgs](http://entrypark.com/sgs)



## OUR CULTURE

- International environment
- Dynamic / fast-paced environment
- Recognition for the work done
- Chance to learn and develop personally
- Project-based work
- Support for further education
- Company welcomes diversity (employees with various backgrounds)
- Market success

## HOW TO APPLY

Visit our corporate or local web sites and apply online. You will find many exciting opportunities. You can also send your spontaneous application through [www.sgs.com/careers](http://www.sgs.com/careers)



# OUR MOST IMPORTANT ASSET - PEOPLE

SGS employees are recognised across the world for their skills, knowledge and professionalism. Providing our colleagues with a safe and secure workplace is our highest priority. We encourage diversity in our workforce, and value the differing views, ideas and knowledge that our people bring to the company. We support employees with training and development and identify those with leadership potential. Our aim is to foster an environment where each individual has the opportunity to fulfill their ambition and potential. To find out more, visit [www.sgs.com/careers](http://www.sgs.com/careers).

**SGS IS THE WORLD'S LEADING INSPECTION, VERIFICATION, TESTING AND CERTIFICATION COMPANY**



## About

**Industry:**  
Manufacturing  
**Location:**  
ThyssenKrupp Allee 1  
45143 Essen Germany





## Contacts

[www.thyssenkrupp.com/career](http://www.thyssenkrupp.com/career)  
[entrypark.com/thyssenkrupp](http://entrypark.com/thyssenkrupp)

## WHY WORK FOR US?

Your Future with ThyssenKrupp: Those who dream big have come to the right place: Tomorrow's technologies for today's challenges. Even the greatest innovations begin on a humble, blank piece of paper. Fill it with your ideas! Be at "the right place." Play an important role in a team that breaks new ground as a single unit. Good is not good enough for us. That's why we deliver more than outstanding performance; we also place a high priority on employee development. Our roots go deep and ThyssenKrupp just keeps on growing. Why not grow with us? Reach the summit with an outstanding partner. Start your ascent and take the first step by submitting your application.

## ENTRY OPTIONS

- Internships 
- Graduate Programs 
- Thesis Work 
- Direct Entry 

## OUR CULTURE

- Having good relationships with superiors
- Having good relationships with colleagues
- Team-oriented environment
- Competitive & challenging environment
- Creative / innovative environment
- Chance to take responsibility early on
- Chance to learn and develop personally
- Company is international

## HOW TO APPLY

The entire application process - starting with the first contact up to the hopefully positive response for you - takes around 4 to 6 weeks. Of course you will receive a confirmation of receipt for an online application within minutes.



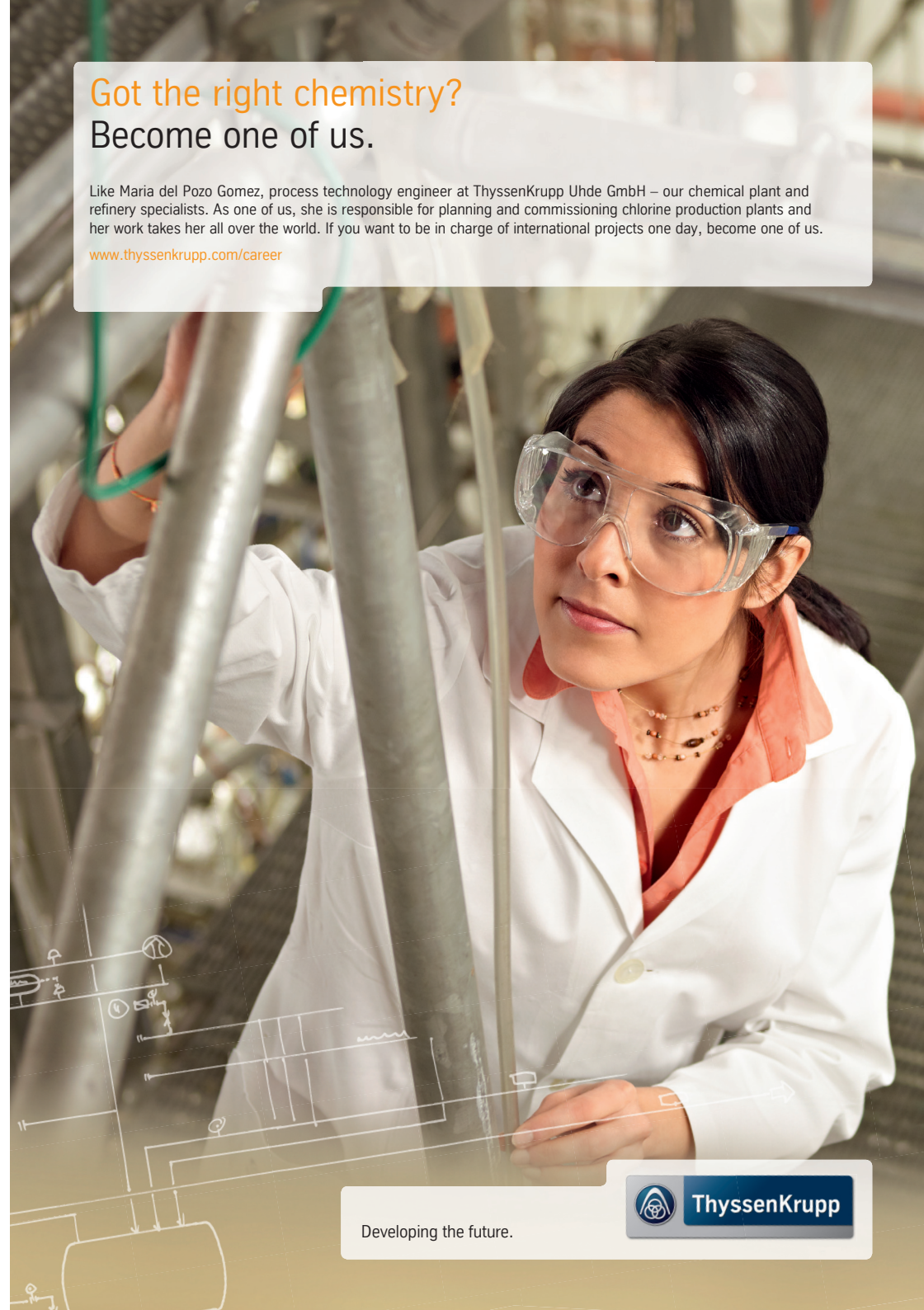
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Like Maria del Pozo Gomez, process technology engineer at ThyssenKrupp Uhde GmbH – our chemical plant and refinery specialists. As one of us, she is responsible for planning and commissioning chlorine production plants and her work takes her all over the world. If you want to be in charge of international projects one day, become one of us.

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## About

**Industry:**  
Automotive  
**Location:**  
43 Rue Bayen  
75017 Paris

## Contacts

www.valeo.com  
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valeo added

## WHY WORK FOR US?

Valeo is an independent Group, fully focused on the design, production and sale of components, integrated systems and modules for the automotive industry, mainly for the reduction of CO2 emissions. To serve its customers around the world and fulfill their requirements most effectively, Valeo operates in 28 countries and works closely with the major global automakers on all their markets.

Valeo pursues long-term HR policies through management development, training and internal mobility. Therefore, we are looking for candidates who wish to develop their careers with us, three prerequisites are essential: will to progress without being career driven only and to broaden the scope of competences, language skills (proficiency in English), geographical mobility. Join us !

## ENTRY OPTIONS

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

## OUR CULTURE

- International environment
- Team-oriented environment
- Competitive & challenging environment
- Creative / innovative environment
- Chance to take responsibility early on
- Chance to learn and develop personally
- Project-based work
- Company welcomes diversity (employees with various backgrounds)

## HOW TO APPLY

Spontaneous applications could be submitted all year through our on line application system hosted on our valeo.com website. Applicants could also see our open available positions at any time in the candidates section of valeo.com and apply directly in the offer.



# When was your last real thrill?



You never walk when you could run, you do today what others do tomorrow, you live life to the full. Valeo is powered by the energy of those who take on more challenges, enjoy more responsibility, more opportunities. Ask for more, experience the thrill of success which will surpass your expectations. Life at work should be thrilling, at Valeo it is.

**Valeo adds value. You make it happen.**

valeo.com



Automotive technology, naturally





## About

**Industry:**  
Automotive  
**Locations:**  
HQ in Sweden. Offices and production in Belgium and China and sales companies in 100 different countries around the world.

## Contacts

[www.volvocars.com/career](http://www.volvocars.com/career)  
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## WHY WORK FOR US?

The future belongs to those who are empowered by a great idea and have the ability to carry it out. At Volvo Car Group, our vision is clear: "To be the world's most progressive and desired luxury car brand" by simplifying people's lives. We have bold targets when it comes to innovation, sales and customer satisfaction and to make this happen, we need talented people onboard. People with passion, energy, business sense and the drive to innovate. People that want to create the next generation Volvo cars in a global, dynamic and respectful environment. We will support you to reach your full potential. Join us on this exciting journey into the future.

## ENTRY OPTIONS

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

## OUR CULTURE

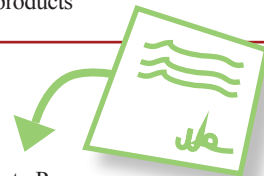
- International environment
- Creative / innovative environment
- Dynamic / fast-paced environment
- Chance to learn and develop personally
- Opportunities to work abroad
- Company supports family life (e.g. options for parental leave, childcare)
- Company welcomes diversity (employees with various backgrounds)
- Prestigious industry and products

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## HOW TO APPLY

Apply for the 2014 Volvo Car Group Graduate Programme and join us in creating the next generation of smart, sustainable luxury cars from Volvo. Find out more information about our Graduate Programme at [www.volvocars.com/graduate](http://www.volvocars.com/graduate).



# JOIN US ON OUR JOURNEY INTO THE FUTURE.





## About

**Industry:**  
Consumer Goods (FMCG)  
**Location:**  
Mühlenweg 17-37  
42270 Wuppertal

## Contacts





[www.vorwerk.com](http://www.vorwerk.com)  
[entrypark.com/vorwerk](http://entrypark.com/vorwerk)

## WHY WORK FOR US?

If you join the International Management Trainee Program at Vorwerk you will find a wide variety of jobs, exciting challenges, excellent prospects and an international environment. Today, Vorwerk provides jobs for 611,000 people around the world and our core business is the direct sale of high-quality products.

Although Vorwerk operates in more than 60 countries, we still place the emphasis very much on family values. It is like a powerful engine breaking new ground for people and their careers, and helping individuals to achieve their goals. Joining Vorwerk means becoming part of an idea that has become a reality, part of a whole, part of an international success story.

## ENTRY OPTIONS

- Internships 
- Graduate Programs 
- Thesis Work 
- Direct Entry 

## OUR CULTURE

- International environment
- Creative / innovative environment
- Chance to take responsibility early on
- Opportunities to work abroad
- Additional employee retirement plan
- Support for further education
- Company welcomes diversity (employees with various backgrounds)
- Company is international

## HOW TO APPLY

If you are interested in our International Management Trainee Program you can apply any time of the year. To find career opportunities and apply, go to: [www.vorwerk.com](http://www.vorwerk.com)



## MULTIFACETED, INTERNATIONAL AND FAMILY BUSINESS

## YOUR CAREER AT VORWERK



*As an international and trusted family owned business, we offer people across the globe attractive career opportunities and room for entrepreneurial development. The fascination for exceptional products, the successful direct selling concept and a long-term perspective pave the way for creating a work atmosphere that facilitates motivated people to remain engaged and actively create their future.*



# Working at Vorwerk

An interview with trainees Michaela Messner and Pavel Kruse



## MICHAELA ABOUT THE RECRUITMENT PROCESS

**Was it hard to get this traineeship? What was the process like?**

The recruitment process was fairly thorough, consisting of four 30-minute units of online assessments, a structured interview with two representatives of the HR departments and a half day assessment center.

**Why did you choose this traineeship over other offers that you had?**

I relied on my gut feeling in this process. During my interview with the HR managers as well as during the Assessment Center, the atmosphere Vorwerk created was very positive and welcoming, I received constructive feedback throughout the process and of course, I was eager to take advantage of the possibility to go abroad again.

**What advice would you give to applicants who are really interested in getting this opportunity?**

Be yourself and keep an open mind. Vorwerk offers great opportunities, especially abroad, if you're flexible and willing to embrace change. Work hard and be patient, it will pay off in the support that you can get from both your superiors and the HR Development department.



*“Vorwerk offers great opportunities, especially abroad, if you're flexible and willing to embrace change.”*

## PAVEL ABOUT THE TRAINEESHIP AND ABOUT VORWERK

**What is a normal day like when working as a trainee for Vorwerk?**

Time wise, it is a regular job. The brilliance lies within the tasks that you get; they are most of the time cross-divisional and global. Hence they have a potentially large impact on the organization. I work in teams with people from different cultures and countries on tasks that aim to change the organization.

**What has been the most fun about working at Vorwerk?**

Meeting people with very different backgrounds, but yet be able to instantly identify with them.

**Where has the program taken you, both physically and professionally?**

Well, I haven't finished the program yet, so we will see where it takes me. I have definitely learned a lot and the experience will be of tremendous help in the future. So far, I have been in Germany and Switzerland.

**How has this traineeship been different from what you expected when you applied?**

The tasks are of a different nature, magnitude and context. All in a positive way.

**What type of person would you recommend this program to?**

A global, strategic, outside of the box thinker who doesn't run away from a good discussion between people.

*“My perception is that it is not a sleeping giant, but rather a waking up grizzly bear.”*



**What is the most surprising or interesting thing about Vorwerk that people probably don't know?**

Vorwerk is trying to change and build a strong foundation for the future. This is seen in many internal projects and activities but I was not aware of it before applying. My perception is that it is not a sleeping giant, but rather a waking up grizzly bear.

**What is the most surprising or interesting thing about Vorwerk that people probably don't know?**

That Vorwerk recognizes good ideas and, if you have one, they will provide you with the necessary tools and funds to run with the idea and make it a reality.

**Some might not know for certain whether they would like to work for Vorwerk or not. Why do you think they should apply to this company?**

Different arguments would be used by different people. But I can say for sure that, if you are looking for a fantastic adventure that will teach you things you will never forget, then Vorwerk is the place to be.

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